



OPERATIONS AUDIT TEMPLATE

Identify and prioritize automation opportunities

STEP 1: PROCESS INVENTORY

List the top 10 repetitive processes. Don't filter yet.

Frequency key: D = Daily, W = Weekly, M = Monthly, Q = Quarterly

- | | | |
|-------------|--------|-------|
| 1. Process: | Owner: | Freq: |
| 2. Process: | Owner: | Freq: |
| 3. Process: | Owner: | Freq: |
| 4. Process: | Owner: | Freq: |
| 5. Process: | Owner: | Freq: |
| 6. Process: | Owner: | Freq: |
| 7. Process: | Owner: | Freq: |
| 8. Process: | Owner: | Freq: |
| 9. Process: | Owner: | Freq: |
| 10.Process: | Owner: | Freq: |



STEP 2: IMPACT ASSESSMENT

For each process, estimate the impact of automation.

Time/Instance: minutes per occurrence

Error Impact: H (3pts) = costly, M (2pts) = moderate, L (1pt) = minor

Scale Impact: H (3pts) = constant, M (2pts) = frequent, L (1pt) = occasional

Total = (Time/10) + Error + Scale. Higher = higher priority.

- | | | | | |
|-----------|-----|--------|--------|--------|
| 1. Time: | min | Error: | Scale: | Total: |
| 2. Time: | min | Error: | Scale: | Total: |
| 3. Time: | min | Error: | Scale: | Total: |
| 4. Time: | min | Error: | Scale: | Total: |
| 5. Time: | min | Error: | Scale: | Total: |
| 6. Time: | min | Error: | Scale: | Total: |
| 7. Time: | min | Error: | Scale: | Total: |
| 8. Time: | min | Error: | Scale: | Total: |
| 9. Time: | min | Error: | Scale: | Total: |
| 10. Time: | min | Error: | Scale: | Total: |



STEP 3: FEASIBILITY CHECK

For your top 5 scoring processes, assess automation feasibility.

Data Ready? Is input data digital, structured, accessible?

Rules Clear? Can decision logic be written down?

Systems OK? Do systems have APIs or exports?

1. Process:

Data Ready

Rules Clear

Systems OK

2. Process:

Data Ready

Rules Clear

Systems OK

3. Process:

Data Ready

Rules Clear

Systems OK

4. Process:

Data Ready

Rules Clear

Systems OK

5. Process:

Data Ready

Rules Clear

Systems OK

STEP 4: QUICK WINS (HIGH IMPACT, LOW EFFORT)

Your top priorities based on this audit:

1.

2.

3.



READY TO ACT ON YOUR FINDINGS?

Bring this completed audit to a discovery call.

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